

Message Text

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PAGE 01 PRAGUE 00284 121153Z

43

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

----- 001542

R 121139Z FEB 74

FM AMEMBASSY PRAGUE

TO USDOC WASHDC

INFO SECSTATE WASHDC 5764

AMEMBASSY VIENNA

UNCLAS PRAGUE 0284

VIENNA FOR USEWTC

E.O. 11652: N/A

TAGS: BEXP, CZ

SUBJ: PRIVATE TRADE OPPORTUNITY

REF: STATE A-7974 OF SEPTEMBER 20, 1973

1. 435/01/P0027

2. 021274

3. R. FARRAND

4. 435 CZECHOSLOVAKIA

5. Y--PRODUCTION COOPERATIVES

6. A. REPLY TO--

6. B. ING. JAROSLAV BREHOVSKY

6. C. CZECH UNION OF PRODUCTION COOPERATIVES

HYBERNSKA 12

PRAGUE 1, CZECHOSLOVAKIA

7. CABLE--; TEL 24 28 21; TELEX 00528

8. --

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9. 100

10. DESCRIPTION

3479071-0010. EQUIPMENT FOR ELECTROSTATIC SPRAY PAINTING OF VEHICLES FOR USE IN AUTOMOTIVE SERVICE STATIONS. EQUIPMENT TO CONSIST OF NORMAL HAND GUN WITH ELECTROSTATIC FIELD. ESTIMATED VALUE \$1,500-\$2,000 PER UNIT.

IMPORTS OF TEN UNITS CONSIDERED AS BEGINNING; IF THESE PROVE SUCCESSFUL, POSSIBILITY EXISTS FOR CONTRACT EQUIPPING SERVICE AND REPAIR GARAGES THROUGHOUT CZECH LANDS (BOHEMIA AND MORAVIA). OFFERS SHOULD BE SUBMITTED AS SOON AS POSSIBLE SINCE DECISION ON PURCHASES OF EQUIPMENT TO BE IMPORTED IN 1975 WILL BE TAKEN BEFORE JULY 31, 1974. FULL DESCRIPTIVE LITERATURE

AND PRO FORMA PRICE QUOTATIONS (ON FOB BASIS) DESIRED. ALTHOUGH IMPORTANT CONSIDERATION WILL BE PRICE, OFFERS SHOULD ALSO STRESS RELIABILITY OF EQUIPMENT, EASE OF OBTAINING SPARE PARTS AND SERVICE, AND OFFERING FIRMS ABILITY TO MEET DELIVERY SCHEDULE.

THE CZECH UNION OF REPRODUCTION COOPERATIVES IS AN ORGANIZATION COMPRISED FO SOME 450 ENTERPRISES ENGAGED IN PRODUCTION OR MANUFACTURE OF WIDE RANGE OF GOODS, INCLUDING EQUIPMENT FOR AUTO SERVICE INDUSTRY. SINCE CZECH UNION MUST EFFECT ACTUAL PURCHASES OF FOREIGN EQUIPMENT THROUGH AN AUTHORIZED FOREIGN TRADE CORPORATION, IT IS RECOMMENDED THAT COPIES OF OFFERS TO ING. BREHOVSKY BE SENT TO FOLLOWING ADDRESS AS WELL: UNICOOP, FOREIGN TRADE COOPERATIVE ENTERPRISE, 5 TESNOV, PRAGUE1, CZECHOSLOVAKIA.

11. EMBASSY NOTE: BREHOVSKY EXPRESSED SPECIAL INTEREST IN EQUIPMENT KNOWN AS "SPRAYMATE" AIRLESS PAINT SPRAYERS, PRODUCED BY UNIVERSAL SPRAY SYSTEMS, INC(BECK CHEMICALS, INC.), DEPARTMENT CN, 33350 WEST 137TH STREET, CLEVELAND, OHIO, 44111 (TEL 216-941-8355). COMMERCE REQUESTED TO ALERT FIRM TO THIS T.O., WHETHER SUBSCRIBER TO TOP OR NOT.

SHERER

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NNN

Message Attributes

Automatic Decaptioning: X
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Draft Date: 12 FEB 1974
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Decaption Note:
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Disposition Approved on Date:
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Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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